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Proposed U.S.-Oman Free Trade Agreement

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Proposed U.S.-Oman Free Trade Agreement

Summary

In aiming to fight terrorism with trade, the United States has negotiated and the President signed on January 19, 2006, the U.S.'s fifth bilateral free trade agreement (FTA) in the proposed 20-entity Middle-East-Free Trade Area (MEFTA). This proposed FTA is with Oman. Other U.S.-FTAs are with Israel, Jordan, Morocco, and Bahrain. A sixth is being negotiated with the United Arab Emirates. Oman is a small oil-exporting U.S. trade partner that has been supportive of U.S. policies in the Middle East and is strategically located at the mouth of the Persian Gulf. Because its oil reserves could be exhausted within 15-20 years, Oman is trying to liberalize and diversify its trade regime beyond oil and gas to provide economic opportunities for its fast growing workforce. Supporters of the agreement typically cite political and economic reasons. Opponents typically point to labor and human rights issues.

The proposed FTA with Oman is similar to other MEFTA FTAs and has three basic parts: new tariff schedules, broad commitments to open markets and provisions to support those commitments, and protections for labor and the environment. It would provide immediate duty-free access for almost all consumer and industrial goods, with special provisions for agriculture and textiles and apparel.

Among all U.S. trade partners, Oman ranks 88th for the United States, while the United States ranks third for Oman (after the United Arab Emirates and Japan). U.S.-Oman trade at about \$1 billion for 2005 represents 0.04% (four-one hundredths of one percent) of total U.S. trade. In 2005, the most important U.S. imports from Oman were oil and natural gas (75%), and apparel (10%). The most important U.S. exports to Oman were transport equipment (56%), and machinery (24%). The U.S. International Trade Commission (USITC) predicts that the economic effect of the proposed U.S.-Oman FTA is likely to be minimal since trade levels are low; and any increase in U.S. imports of apparel would come at the expense of workers elsewhere in the world, not in the United States. Total U.S. foreign direct investment in Oman was \$358 million in 2003, up from \$193 million in 2002.

Supporters argue that a U.S.-Oman FTA would contribute to economic growth and trade between both countries, generate export opportunities for U.S. companies, farmers, and ranchers, help create jobs in both countries, and help American consumers save money while offering them greater choices. Critics argue that labor protections under the proposed FTA are inadequate for Omani workers in particular and would not afford Omani workers protections equal to those afforded them currently under the Generalized System of Protections. They also argue that the proposed FTA would not help level the playing field for Omani and U.S. workers. For information on the most recent issues in the Congressional debate, see "Current Issues," below.

Once the President submits the agreement together with the implementing legislation to Congress, any committees to which it is referred have 45 days to consider (or not consider) it, and either House has 15 more days to vote the legislation up or down without amendment to the agreement itself or the legislation. This report will be updated as events warrant.

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Proposed U.S.-Oman Free Trade Agreement

A proposed U.S. free trade agreement (FTA) with Oman was concluded on October 13, 2005, after seven months of negotiation, and was signed by U.S. Trade Representative (USTR) Bob Portman and Omani Minister of Commerce and Industry Maqbool bin Ali Sultan on January 19, 2006. The proposed U.S.-Oman (FTA) is the fifth U.S. bilateral free trade agreement with a country in the proposed Middle East Free Trade Area (MEFTA). MEFTA would consist of 16 entities in the Middle East and four in North Africa. The entire proposed MEFTA is included in the map in **Figure 1**, with Oman, heavily shaded, in the lower right hand corner.

Completion of a MEFTA by 2013 was proposed by President George W. Bush in 2003, as part of a plan to fight terrorism by supporting Middle East economic growth and democracy through trade.¹ To date, besides Oman, the Administration has negotiated and Congress has implemented free trade agreements with four other MEFTA political entities: Israel and Jordan (before MEFTA was announced), Morocco, and Bahrain. A sixth FTA is being negotiated with the United Arab Emirates (UAE).²

About Oman (for 2005 except as indicated)	
Location:	mouth of the Persian Gulf (see map)
Size:	slightly smaller than Kansas
Religion:	Ibadhi Muslim 75%, Sunni Muslim, Shi'a Muslim Hindu
Government:	monarchy
GDP:	\$40 billion (similar to that of Idaho)
Labor force:	about 1 million (2002)
Unemployment rate:	15% (2004)
Population:	roughly 3 million (43% under age 14) growing at 3.3% per year
Per-capita income:	\$13,400
Industries:	crude oil production and refining, natural and liquefied natural gas production, construction, cement, copper, steel, chemicals, optic fiber.
Primary source:	CIA The World Factbook, 2006.

¹ For MEFTA background in this section see CRS Report RL32638, *Middle East Free Trade Area: Progress Report*, by Mary Jane Bolle. For background on Oman, see CRS Report RS21534, *Oman: Reform, Security, and U.S. Policy*, by Kenneth Katzman; and CRS Report RL31533, *The Persian Gulf States: Issues for U.S. Policy, 2006*, by Kenneth Katzman.

² The 16 entities in the Middle East (see map p.2) are Bahrain, Cyprus, Egypt, Gaza Strip (continued...)

Congressional consideration of the proposed U.S.-Oman FTA, which is expected to occur some time this year, is governed by the timeline set forth in the *Trade Act of 2002*, (P.L. 107-210). Under this law, which lays out the President's trade promotion authority (TPA), the President must give Congress a 90-day prenotification of his intent to enter into the trade agreement.³ After that, the President must submit to Congress — under no particular time constraints, but on a day when both houses of Congress are in session — both the agreement itself and the implementing legislation. Any House or Senate committees to which the legislation is referred will have 45 days to report (or not report) the bill; and each house has 15 days after the bill is reported (or the 45 days expire) to consider the legislation. If the House passes its bill to the Senate, the Senate has an additional 15 days to consider the legislation. Floor debate in either house is limited to 20 hours, divided equally between supporters and opponents. For final passage, both houses must vote the legislation up or down by a simple majority, and neither the implementing legislation nor the agreement itself may be amended.⁴

Figure 1. Oman's Geographic Location in the Proposed MEFTA



Source: Map Resources. Adapted by CRS. (K.Yancey 12/5/05)

Why Oman? Why Now?

U.S. interest in Oman stems from a number of factors. Oman is a small exporter of oil and natural gas that is strategically located at the entrance to the Persian Gulf, 35 miles directly opposite Iran. It is not a member of the Organization of the Petroleum Exporting Countries (OPEC). Oman is a moderate Islamic country which has sought to maintain good relations with all Middle East countries. It also has a 170

² (...continued)

and West Bank, Iran, Iraq, Israel, Jordan, Kuwait, Lebanon, Oman, Qatar, Saudi Arabia, Syria, United Arab Emirates, and Yemen; the four in North Africa are Algeria, Libya, Morocco, and Tunisia.

³ Prenotification was given on October 17, 2005 — three days after negotiations were concluded. Subsequently, the agreement was officially “entered into,” or signed, on January 19, 2006.

⁴ CRS Report RL32011, *Trade Agreements: Procedure for Congressional Approval and Implementation*, by Vladimir N. Pregelj.

year history of political and economic cooperation with the United States, and has supported the U.S. war on terrorism.⁵ Oman is an important gateway to the Persian Gulf region.

Oman has many reasons for wanting to negotiate an FTA with the United States. It is a country whose proven oil reserves could be exhausted within 15 or 20 years; yet, almost 40% of the country's GDP, two-thirds of its export earnings and three-fourth of its government revenues currently come from oil revenues. It is therefore trying to liberalize and diversify its trade regime as it seeks to broaden economic opportunities for a fast-growing workforce. As a result, it is looking to expand its economy beyond oil and gas exports. It sees the United States as an important ally in the venture to prepare itself for a time when its economic and social challenges intersect.⁶

U.S.-Oman Bilateral Trade and Investment

Oman is a small U.S. trade partner, ranking 88th among all U.S. trade partners. Total U.S.-Oman trade at \$1 billion in 2005 (\$593 million in U.S. exports and \$555 million in U.S. imports) accounts for 0.04% (four one-hundredths of one percent) of all U.S. trade. As a trading partner it is also 11th among the 20 MEFTA entities, which together represent 4% of U.S. trade for 2005. The United States, on the other hand, ranks fourth in importance among Oman's trading partners, behind the United Arab Emirates (UAE), Japan, and the United Kingdom for 2004 (most recent data).

In 2005, the most important U.S. imports from Oman (see **table 1**) were oil and natural gas (75%, constituting 1% of all U.S. oil and gas imports from MEFTA countries), and apparel (10%). The most important U.S. exports to Oman were various types of transport equipment and road vehicles (totaling 56%), and various types of machinery (24%). Since 2001, U.S. exports to Oman have almost doubled to \$593 million, for various reasons, while U.S. imports from Oman, at \$555 million, have increased by about a third, primarily because of increases in the price of petroleum imports. As a result, for 2005, the United States had a small trade surplus with Oman.

Foreign Direct Investment in Oman

Total U.S. foreign direct investment in Oman was \$358 million in 2003, nearly double the \$193 million investment in 2002.⁷ The Bureau of Economic Analysis does not report on investment by sector for Oman, when investment is highly concentrated in a small number of investors, and such reporting might reveal the

⁵ U.S. Department of State, Bureau of Near Eastern Affairs. Background Note: Oman. February 2006.

⁶ *Times of Oman* - Local News. Oman, U.S. Sign Free-Trade Pact. January 20, 2006; and Gulf Times. Step Forward in Mideast. January 30, 2006.

⁷ Office of the U.S. Trade Representative. *2005 National Trade Estimate Report on Foreign Trade Barriers*, p. 458.

identity of individual investors. However, most of it is likely invested in oil and gas-related facilities.

Table 1. U.S. Imports from and Exports to Oman, 2005

U.S. Imports from Oman			U.S. Exports to Oman		
Import and (SITC number)	\$mil	%	Export and (SITC Number)	\$mil	%
Petroleum (33)	400	72%	Transport equipment (79)	170	29%
Apparel (84)	53	10%	Road Vehicles (78)	159	27%
Natural Gas (43)	14	3%	Machinery (72,74,71,77)	145	24%
Misc. Manufacturing (89)	57	10%	Scientific instruments (87)	14	2%
Iron and Steel (67)	10	2%	Food/agricultural (1-11)	11	2%
Subtotal	\$534	97%	Subtotal	\$499	84%
Other	21	3%	Other	94	16%
TOTAL	\$555	100%	TOTAL	\$593	100%

Source: U.S. International Trade Commission Dataweb; SITC: Standard International Trade Code.

However, the Department of Commerce's *Country Commercial Guide* for Oman reported that the largest investor in Oman is Royal Dutch Shell Oil which holds 34% of Petroleum Development in Oman, the state oil company, and 30% of Oman Liquid Natural Gas. In addition, U.S. firms, Gorman Rupp (water pumps) and FMC (wellhead equipment), have entered into industrial joint ventures with Omani firms, and Dow Chemical announced a joint venture with Oman Oil Company and the government of Oman in July 2004 to develop a large petrochemical plant in Sohar.⁸

The *Country Commercial Guide* for Oman also reported that total investment in listed Omani companies with foreign participation was \$2.4 billion in September 2004, of which 8.94% (\$215 million) was (worldwide) foreign investment. Foreign capital also constituted 7.5% of all capital invested in finance, 3% of all capital invested in manufacturing, and 9% of all capital invested in insurances and services.⁹

The Proposed U.S.-Oman FTA

The proposed FTA with Oman is similar to other recent FTAs with MEFTA countries (Morocco and Bahrain), with slight variations. The proposed U.S.-Oman FTA has three basic parts: new tariff schedules for each country, broad commitments

⁸ U.S. Department of Commerce. *Doing Business in Oman: A Country Commercial Guide for U.S. Companies* (no date). Section on foreign direct investment statistics.

⁹ Ibid.

to open markets and provisions to support these commitments, and protections for labor and the environment.

The USITC argues that the economic effect of the agreement on the U.S. economy is expected to be small but positive, and that the impact on U.S. workers is likely to be minimal because trade with Oman is low. U.S. apparel workers are a group that is potentially adversely affected. Apparel imports from Oman declined by 57% in 2005 over 2004, because the World Trade Organization (WTO) Agreement on Clothing and Textiles (ACT) expired in January of 2005, ending the trade quota system among WTO partner countries. The USITC reports that tariff reductions and elimination under the proposed U.S.-Oman FTA should restore some of the competitiveness of Oman's apparel exports among U.S. purchasers — and estimates that the resulting increase in imports would come at the expense of workers elsewhere in the world, not U.S. workers.¹⁰

Tariff Provisions

Under the proposed U.S.-Oman FTA, the United States and Oman would provide each other immediate duty-free access for tariff lines covering almost all consumer and industrial goods, with special provisions for agriculture and textiles and apparel. For agricultural products, Oman would provide immediate duty-free access for current U.S. exports in 87% of agricultural tariff lines; and the United States would provide immediate duty-free access for 100% of Oman's current exports of agricultural products to the United States. Both countries would phase out all tariffs on the remaining eligible goods within 10 years.¹¹

Textile and apparel products are divided into three categories. Most U.S. imports from Oman are category A (cotton and manmade fibers) for which duties would be eliminated immediately so long as the goods meet the FTA rules of origin requirements. On category B products (home furnishings — mainly bed and kitchen linens) tariffs would be reduced over five years, and for category C products (wool goods), tariffs would be reduced over 10 years. Most apparel must be assembled in an FTA party from inputs (yarn and fabric) made in an FTA party.¹²

At present, virtually all U.S. textile and apparel imports from Oman are dutiable, with an average tariff rate of 15.4% in 2005. At the same time, only 11% of U.S. agricultural imports from Oman are dutiable. These dutiable products carried an average tariff of 10.4% in 2005.¹³ Most U.S. exports to Oman incurred the common external Gulf Communications Council (GCC) tariff of 5% to all non-GCC members. The GCC includes, besides Oman, Bahrain, Kuwait, Qatar, Saudi Arabia, and the UAE.

¹⁰ U.S. International Trade Commission (USITC). *U.S.-Oman Free Trade Agreement: Potential Economy-Wide and Selected Sectoral Effects*, p. 2-4, 2-5.

¹¹ Office of the USTR, *Summary of the U.S.-Oman Free Trade Agreement*, Sept. 2005.

¹² USITC, *op. cit.*, p. 2-4, 2-5.

¹³ CRS calculations from USITC Dataweb.

Market Access and Related Provisions¹⁴

The proposed U.S.-Oman FTA contains broad commitments to open markets in sectors such as banking, insurance, securities, and telecommunications. It also includes protections for U.S. investors, and for holders of copyrights, trademarks, patents, and trade secrets. It includes enforcement measures for intellectual property rights infringement. In addition it contains transparent sanitary and phytosanitary measures, government procurement disciplines, streamlined and transparent customs procedures, commitments to combat bribery, and tools to enforce the trade agreement. More specifically:

Commitments to Open Services Markets. Oman would provide market access across its entire services regime, including audiovisual, express delivery, telecommunications, computer, distribution, and healthcare; and services incidental to mining, construction, architecture and engineering. The agreement would enhance Oman's commitment to the WTO General Agreement on Trade in Services (GATS).¹⁵

Opportunities for Banks, Insurance, Securities, and Related Services. U.S. financial service suppliers would have the right to establish subsidiaries, branches, and joint ventures in Oman, to expand their operations throughout Oman, and to offer the full range of financial services.

New Protections for U.S. Investors. All forms of investment would be protected under the agreement, including enterprises, debt concessions, contracts, and intellectual property. U.S. investors would enjoy in most circumstances, the right to establish, acquire, and operate investments in Oman on an equal footing with Omani investors and with investors of other countries.

Open and Competitive Communications Market. U.S. phone companies would have the right to interconnect with a dominant carrier in Oman at nondiscriminatory rates. U.S. firms seeking to build a physical network in Oman would have nondiscriminatory access to key facilities such as telephone switches and submarine cable landing stations.

E-Commerce. Each government would commit to nondiscriminatory treatment of digital products and would agree not to impose customs duties on digital products transmitted electronically.

Copyright Protection in a Digital Economy. Each government would commit to protect copyrighted works, including phonograms, for extended terms consistent with U.S. standards and international trends.

¹⁴ This section only, except as otherwise indicated, is from USTR. *Summary of the U.S.-Oman FTA*, op. cit.

¹⁵ USITC op. cit, p. xii (this sentence).

Patents and Trade Secrets. Grounds for revoking a patent would be limited to the same grounds required to originally refuse a patent, thus protecting against arbitrary revocation. Patent terms could be adjusted to compensate for unreasonable delays in granting the original patent, consistent with U.S. practice.

Trademarks. The proposed FTA would apply the principle of “first-in-time, first-in-right” to trademarks and geographical indications, so the first person who acquires a right to a trademark or geographical indication would be the person who has the right to use it. Each government would be required to establish transparent procedures for the registration of trademarks.

Intellectual Property Rights (IPR). The proposed FTA would require each government to criminalize end-user piracy, providing a strong deterrence against piracy and counterfeiting. The proposed FTA would mandate both statutory and actual damages under Omani law for IPR violations.

Transparent Sanitary and Phytosanitary Measures and Technical Barriers to Trade. Oman would commit to a science-based regime for sanitary and phytosanitary measures and to transparent procedures for developing and implementing technical regulations.

Government Procurement. U.S. suppliers would be granted nondiscriminatory rights to bid on contracts to supply most Omani government entities; and Omani government purchasers could not discriminate against U.S. firms or in favor of Omani firms when making government purchases above a threshold monetary level.

Customs Procedures. The proposed FTA would require transparency and efficiency in customs administration, including publication of laws and regulations on the Internet and procedural certainty and fairness.

Transparent Rule-Making and Procedural Protections for Traders. Each government would publish its laws and regulations governing trade, and would publish proposed measures in advance, and provide an opportunity for public comment on them. Each government would ensure that a trader from the other country could obtain prompt and fair review of a final administrative decision affecting its interest.

Commitments to Combat Bribery. Each government would be required to prohibit bribery, including bribery of foreign officials, and to establish appropriate criminal penalties to punish violators.

Tools to Enforce the Trade Agreement. All core obligations of the proposed FTA, including enforceable labor and environmental provisions, would be subject to the dispute settlement provisions of the agreement. Dispute panel proceedings would be subject to requirements for openness and transparency.

Protections for Labor and the Environment

Labor Protections. Each government would be required to effectively enforce its own labor laws, as with other FTAs negotiated under the presidential trade promotional authority or “fast track” authority of the Trade Act of 2002 (P.L. 107-210). This would be the only labor provision enforceable through the proposed agreement’s dispute resolution process, and the maximum penalty for each violation would be limited to \$15 million per violation per year. If the Party complained against fails to pay a monetary assessment, the complaining Party can take other steps to collect the assessment (or otherwise secure compliance), including by the suspension of tariff benefits under the FTA.

However, the labor section of the proposed U.S.-Oman FTA also contains other provisions, which are subject to consultation rather than actual enforcement: Each country would also agree not to weaken or reduce its labor laws to attract trade and investment. Each government would reaffirm its obligations as a member of the International Labor Organization (ILO, which requires it to uphold ILO core labor standards) and commit to “strive to ensure” that its laws provide for labor standards consistent with internationally recognized labor rights (which are defined in the proposed FTA to reflect U.S. trade law, and are slightly different from ILO core labor standards.)¹⁶ Labor ministries together with other appropriate agencies would agree to establish priorities and develop specific cooperative activities.

Environmental Protections. Each government would be required to effectively enforce its own environmental laws. This would be the only environmental provision enforceable through the proposed agreement’s dispute resolution process, and as with labor provisions, the maximum fine would be limited to \$15 million per violation per year.

Each country would also agree not to weaken or reduce its environmental laws to attract trade and investment. As a complement to the proposed agreement, the governments would sign a Memorandum of Understanding on Environmental Cooperation that would establish a Joint Forum on Environmental Cooperation, develop a plan of action, and set priorities for future environment-related projects.

¹⁶ While both ILO core labor standards and U.S. internationally recognized worker rights provisions (defined in the Trade Act of 1972 as amended) refer to similar standards, they differ in one respect. While both lists include the right to organize and bargain collectively, a prohibition against forced labor, and protections for child labor, the ILO set includes additionally protections against employment discrimination; while the U.S. set includes additionally labor protections relating to minimum wages, maximum hours, and safety and health protections.

The Debate Over the Proposed Agreement

Arguments in Favor of the Proposed Agreement

Supporters of the Proposed Agreement. Support for the agreement is broad in the business community. Among businesses, support is led by the National Foreign Trade Council and the Business Council for International Understanding which heads up the Middle East Free Trade Coalition (MEFTC), an alliance of about 120 companies and associations including the U.S. Chamber of Commerce, and the National Association of Manufacturers. Support also comes from 24 out of 27 trade advisory committees representing business labor, environment, state and local government, agriculture, various industries, and functional areas (e.g., consumer goods, distribution services, small and minority businesses, customs matters, intellectual property, and standards and technical trade barriers.)

Congressional support on the House side is led by the Congressional Middle East Economic Partnership Caucus (MEEPC), a bipartisan group of lawmakers which began with 16 members and six co-chairs including Representatives Ben Chandler, Phil English, Darrell Issa, William Jefferson, Gregory Meeks, and Paul Ryan.

Congressional support on the Senate side is led by Senator Charles Grassley, Chairman of the Senate Finance Committee, and by Senator Craig Thomas, Chairman of the Subcommittee on International Trade, which held hearings on the proposed U.S.-Oman FTA on March 6, 2006.

Arguments in Favor of the Proposed Agreement. USTR Portman has asserted that the proposed U.S.-Oman FTA would contribute to economic growth and trade between both countries, generate export opportunities for U.S. companies, farmers, and ranchers, help create jobs in both countries, and help American consumers save money while offering them greater choices. He points out that in addition to eliminating tariffs on U.S. exports, Oman would provide substantial market access across the entire services regime, provide a secure, predictable legal framework for U.S. investors operating in Oman, provide for effective enforcement of labor and environmental laws, and protect intellectual property. Furthermore, he argues that this proposed agreement would support and accelerate the market liberalization that Oman started as part of its accession to the WTO in 2000. Portman contends that joint U.S.-Omani efforts would advance economic growth and democracy, raise living standards and promote peace and economic stability in the Middle East — a region of almost 350 million people and a \$70 billion trading relationship with the United States.¹⁷

The overall Advisory Committee for Trade Policy Negotiations (ACTPN) also notes that the proposed agreement, if approved, would strengthen the likelihood of

¹⁷ Office of the USTR. United States and Oman Conclude Free Trade Agreement. Oct. 3, 2005.

additional agreements in the region and improve and strengthen overall U.S. relations with the countries of the Middle East.¹⁸

In addition, those in favor of the proposed agreement assert that Oman is one of the most “open” countries in the Middle East. *Economic Freedom of the World, 2005*, published by Canada’s Fraser Institute, reports (p. 4) that when measures of economic freedom and democracy are included in a statistical study, economic freedom is about 50 times more effective than democracy in diminishing violent conflict. *Economic Freedom* ranked Oman 17th out of 127 countries in terms of degree of economic freedom afforded in five basic areas.¹⁹ The only MEFTA country it ranked higher was the UAE, which tied for 9th place (with Australia, Luxemburg, and Estonia.) Other MEFTA country rankings were Bahrain (24th), Jordan (25th), Israel (50th), and Egypt, (tied for 78th with Iran and Morocco.)²⁰

In 2003, Oman passed a new labor law extending its labor protections for domestic workers to foreign workers (who predominate in the private sector). In response to some calls to strengthen the Omani labor law further, Chuck Ditrach, National Foreign Trade Council vice president, urges patience, acknowledging that Oman still has some areas that may need further legislation, but argues that Omani laws must be viewed in the context of a “very traditional society” that is committed to modernization.²¹ For example, the government of Oman reportedly recognizes the need for more explicit provisions for collective bargaining in its laws.²² Moreover, Oman has reportedly undertaken consultation with the ILO for technical assistance in complying with ILO core labor standards.²³

¹⁸ Letter from William E. Frenzel, former Member of Congress and Chairman of ACTPN, November 15, 2005.

¹⁹ These are: size of government expenditures and taxes, legal structures and security, access to sound money, freedom to trade internationally, and regulation of credit, labor, and business.

²⁰ The Fraser Institute. *Economic Freedom of the World, 2005 Annual Report*, by James Gwartney, Florida State University, Robert Lawson, Capital University, with Erik Gartzke, Columbia University. 188 p. The five areas are: (1) size of government; (2) legal structure and protection of property rights; (3) access to sound money; (4) international exchange; and (5) regulation.

²¹ Labor Promising Battle Over Bush’s Mideast Trade Agenda. *Congress Daily*. March 2, 2006.

²² *Response from the Sultanate of Oman to the House Ways and Means Trade Subcommittee Minority Staff*, January 4, 2006.

²³ Letter from Ambassador Hunaina Al-Mughairy, Omani Ambassador to the United States, to the Minority Chief Counsel of the Trade Subcommittee, House Ways and Means Committee accompanying *Response from the Sultanate of Oman to the House Ways and Means Trade Subcommittee Minority Staff*, January 4, 2006.

Arguments Against the Agreement

Critics of the proposed U.S.-Oman FTA were represented by three of the 27 trade group reports by advisory committees: those on the environment, intergovernmental affairs, and labor.

Environment. The Trade Policy and Environment Committee argues that the proposed U.S.-Oman FTA lacks some environmental provisions which have appeared in other agreements and which would have been appropriate. Examples of such provisions are the extensive public participation framework from the Central America Free Trade Agreement (CAFTA) and some basic environmental provisions which appeared in the FTAs with Chile and Singapore.²⁴

Intergovernmental Affairs. The Intergovernmental Advisory Policy Committee, in principle, supported the trade liberalization objectives of the proposed agreement. However, the committee stressed the need for trade agreements to continue to respect the authority of state and local governments to regulate in areas under their jurisdiction. They also stressed the need for ongoing consultations with sub-federal governments.²⁵

Labor. The labor groups are the most vocal critics. They argue that potential losers from the proposed agreement would be workers in Oman who would miss out on the opportunity to be more fully protected by labor standards. Other implied losers would be U.S. workers for whom the proposed agreement does little to “level the playing field.” Main arguments against the proposed FTA offered by labor interests are concentrated primarily on two basic issues: weaknesses in the proposed agreement, and weaknesses in Omani laws and enforcement, for which the proposed agreement does not adequately compensate.

Weaknesses in the Proposed Agreement. Labor critics point out that the *Trade Act of 2002*²⁶ requires U.S. negotiators to “seek provisions that treat U.S. principal negotiating objectives equally with respect to both: (1) the ability to resort to dispute settlement; and (2) the availability of equivalent dispute settlement procedures and remedies. However, critics argue, the proposed agreement does not do this. Further, they argue, the proposed FTA is a step backward from protections offered Oman under the Generalized System of Preferences:

Not All Labor Provisions Are Treated Equally. The proposed U.S.-Oman FTA identifies three basic labor commitments for partner countries: (1) commitments to comply with ILO standards; (2) commitments to enforce their own

²⁴ Trade and Environment Policy Advisory Committee. *The U.S.-Oman Free Trade Agreement*. November 15, 2005. 30 p.

²⁵ Office of the USTR. Trade Advisory Committees Support U.S.-Oman FTA. Nov. 18, 2005. See also Intergovernmental Policy Advisory Committee. *The U.S.-Oman Free Trade Agreement (FTA)*. November 15, 2005.

²⁶ P.L. 107-210, Sec. 2102(b)(12)(G). This law gives the President authority to negotiate trade agreements that will then be considered by Congress on an expedited basis.

labor standards; (3) and commitments to not derogate from those standards in order to attract trade and investment. However, critics argue, only the second of these three commitments is enforceable through the dispute resolution procedures of the proposed U.S.-Oman FTA. This treatment, they argue, contrasts with provisions of the U.S.-Jordan FTA which makes all three commitments enforceable through the dispute resolution process.²⁷

Unequal Treatment of Labor Compared to Most Non-Labor Provisions. Second, there are different dispute resolution procedures for labor and non-labor (e.g., intellectual property) violations. For labor (and environmental) violations, the potential penalty for the one labor (and environmental) violation (failure to enforce one's own laws) that is open to the dispute resolution procedures is capped at \$15 million per violation per year. For non-labor (and non-environmental) violations, there is no cap on any monetary assessment.

A Step Back from GSP. In addition, the AFL-CIO sees the proposed U.S.-Oman FTA as being a step back from the Generalized System of Preferences (GSP) program. Under GSP, trade preferences for developing countries including Oman are dependent on such countries' taking steps to afford their workers internationally recognized worker rights. A challenge to GSP eligibility for any country begins with a petition to the Office of the USTR documenting that a country is not taking steps to afford its workers such rights. In June of 2005, the AFL-CIO petitioned the USTR to remove Oman from GSP status, arguing that it was not affording its workers internationally recognized worker rights.²⁸ Oman continues to hold GSP status.

Weaknesses in Omani Law and Enforcement. When there are weaknesses in the proposed agreement, critics argue, if a country's basic laws and enforcement of those laws are strong enough, workers could still be protected. Oman, critics argue, lacks protections in certain areas.

Omani Gaps in Ratification of ILO Core Labor Standards. First, as of the date of this report, according to the ILO website, Oman has ratified conventions relating to only two of the four basic ILO core labor standards (enumerated in a footnote on p. 7): those protecting against child labor, and those prohibiting forced labor. Oman has not ratified conventions related to the right to organize and bargain collectively and the elimination of employment discrimination.²⁹

Lack of Other Omani Laws and/or Enforcement. Furthermore, various sources suggest that Omani labor laws and/or enforcement do not fully cover certain

²⁷ Even though both parties committed to this enforcement pattern in the U.S.-Jordan FTA, the countries exchanged letters just before Congress debated the agreement, promising to "make every effort to resolve [any differences] without recourse to formal dispute settlement procedures."

²⁸ Before the United States Trade Representative: Petition to Remove Oman From the List of Beneficiary Developing Countries Under the Generalized System of Preferences ("GSP"), June 15, 2005. Source: USTR website at [<http://www.USTR.gov>].

²⁹ ILO Database of International Standards.

aspects of the following areas relating to core labor standards/internationally recognized worker rights:

Right to Organize and Bargain Collectively. The State Department's *Country Reports on Human Rights Practices, 2004*, finds in the area of "right to organize and bargain collectively," that Omani law does not provide workers with the right to form or join "unions" but does permit them to form representation committees with the goal of taking care of their interests. The LAC reports that where representation committees exist, however, they are by law, not authorized to discuss wages, hours, or conditions of employment.³⁰ *Country Reports* for 2005 adds an unofficial estimate that 25 representation committees, representing 9.1% of employees in the private sector, have been registered since 2004 and reports that provisions of the law apply to [Omani] women and foreign workers [as well as Omani men].³¹

Right to Strike. Furthermore, according to *Country Reports* for 2004, the Omani law does not address strikes or explicitly provide for the right to collective bargaining. However, it reports that the 2003 Omani labor law removed a 1973 prohibition on strikes and details procedures for dispute resolution. *Country Reports* for 2005 also indicates that, while labor unrest was rare, there were four reported strikes during the year. The most significant one closed the largest seaport for two days.³²

Prohibition of Forced or Compulsory Labor. *Country Reports* for 2004 also finds that the Omani law prohibits forced or compulsory labor, including that of children. *Country Reports* for 2004 further notes that even though the protections of the 2003 Omani labor law apply equally to foreign and domestic workers, at times foreign workers (who account for 80% of private sector workforce and 50% of all workers in Oman) were placed in situations amounting to forced labor.

Country Reports for 2005 echoes the finding that some situations amounted to forced labor and adds that employers sometimes withheld documents that would release workers from employment contracts and allow them to change employers. Without such documents, a foreign worker must continue to work for his current employer or become technically unemployed and consequently a candidate for deportation. *Country Reports* for 2005 further reports that many foreign workers were not aware of their right to take such disputes to the Labor Welfare Board, which "in most cases" released the worker from the service contract without deportation, awarded compensation for time worked under compulsion, reimbursed the worker for back wages, and subjected the guilty employer to fines. However, *Country*

³⁰ Labor Advisory Committee for Trade Negotiations and Trade Policy (LAC). The U.S.-Oman Free Trade Agreement. November 15, 2005. p. 5. *Country Reports* for 2005 indicates that the minimum wage is insufficient to provide a decent standard of living for a worker and family.

³¹ *Country Reports* for 2005 was released March 8, 2006.

³² Materials received by CRS on April 4, 2006 from the firm of Baker Donelson Bearman Caldwell & Berkowitz representing the Omani government also report that there were 33 strikes in 2004 in Oman, representing almost 6,000 workers in 17 industries.

Reports 2005 states, there were no available statistics on the number of disputes filed or resolutions by the end of 2005.

Congressional Activity

Before the U.S.-Oman FTA and implementing legislation were formally submitted to Congress, both House and Senate committees held preliminary hearings. The House Ways and Means Committee held full committee hearings on April 5, 2005. The International Trade Subcommittee of the Senate Finance Committee held hearings on March 6, 2006.

Then, on May 10, the House Ways and Means Committee held “mock” markup hearings on the Administration’s draft implementing legislation and approved the bill without amendment on a party-line vote of 23-11. On May 18, 2006, the Senate Finance Committee held its “mock” markup, adopting an amendment before passing the bill unanimously. The amendment reflected recent concerns about sweatshop conditions in Jordan (see section below), and implications for production under the U.S.-Oman FTA.

Current Issues

A report of alleged sweatshop conditions in plants in Jordan producing for export to the United States has been issued by the National Labor Committee (NLC), a nonprofit organization that promotes worker rights around the world. The 161-page report has raised concerns within Congress that similar conditions might exist or occur in other MEFTA countries, including Oman if the U.S.-Oman FTA were to go into effect.

The NLC report entitled *U.S.-Jordan Free Trade Agreement Descends into Human Trafficking and Involuntary Servitude*, released in May of 2006, documents conditions in 28 separate factories in Jordan in foreign trade zones, where clothing is produced by Jordanian and foreign guest workers, mostly for export to the United States. The report estimates that tens of thousands of foreign guest workers who entered employment willingly were subsequently stripped of their passports and trapped in involuntary servitude, sewing clothing in factories for companies including Wal-Mart, K-Mart, Gloria Vanderbilt, Target, Kohl’s, J.C. Penney, Victoria’s Secret, and L. L. Bean.³³

The Senate Finance Committee responded to the concerns on May 18, 2006, by unanimously adopting an amendment in its mock markup of the Administration’s U.S.-Oman FTA draft implementing legislation. The amendment, offered by Senator Kent Conrad, would prohibit any products made in Oman “with slave labor (including under sweatshop conditions so egregious as to be tantamount to slave labor) or with the benefit of human trafficking,” from benefitting from the agreement.

³³ The report is available at [<http://www.nclnet.org>].

Committee Republicans, including Chairman Chuck Grassley, joined Democrats in voting for the conceptual amendment. The committee then unanimously approved the U.S.-Oman draft implementing bill as amended.³⁴

Any amendments passed by a committee during the mock markup process are advisory in nature, rather than obligatory. The Administration responded that while they would consider the amendment, they had some concerns. First, they argued, the amendment might fall outside the scope of the provision in the *Trade Act of 2002*, P.L. 107-210, Sec. 2103(b)(3)(ii), requiring that any new statutory language be “necessary or appropriate” to implement the trade agreement.³⁵

Second, the Administration argued, Sec. 307 of the Tariff Act of 1930 already prohibits the importation of merchandise produced in whole or in part through prison, forced, or indentured labor, including by those who voluntarily entered into employment but were later subject to *de facto* slave working conditions. In response to the Administration’s argument, Senator Conrad pointed out that Sec. 307 of the Tariff Act of 1930 may not be applicable to apparel produced under slave labor conditions in Oman. This, he argued, is because apparel is no longer made in great quantities in the United States; and Sec. 307 does not apply to goods produced under forced or indentured labor if those goods are not domestically produced in quantities that meet the consumption demands of the United States.³⁶

Third, the Administration argued that the amendment may be unnecessary because FTA language requiring Oman to enforce its own labor laws, which prohibit forced labor, is strong enough or enforceable enough to discourage or affect its practice. In addition, the Administration pointed out, Oman has approved core labor standards prohibiting forced or compulsory labor and has made commitments to strengthening its labor standards still further. These Omani commitments came from the Omani Minister of Labor as part of an exchange of letters between House Democrats, the Omani Minister, and the USTR. The Omani Minister made eight commitments in March and ten further commitments regarding forced labor and child labor in May. In those commitments Oman promised to issue Royal Decrees and Ministerial Decisions to strengthen the country’s labor laws in response to congressional concerns by no later than October 31, 2006.³⁷

³⁴ *Washington Trade Daily*. Finance Approves Oman FTA Bill, Friday May 19, 2006.

³⁵ World Trade Online. *Inside U.S. Trade*. USTR Cool to Finance Labor Amendment To Oman Draft FTA Bill. May 19, 2006.

³⁶ *Ibid*.

³⁷ *Ibid*; a letter from Rep. Charles B. Rangel and Benjamin L. Cardin to Her Excellency Hunaina Sultan Ahmed Al-Mughairy, Ambassador of the Sultanate of Oman on April 6, 2005; and a letter from Maqbool Ali Sultan, Minister of Commerce and Industry of the Sultanate of Oman to USTR Robert Portman on May 8, 2006.

While some Republicans argue that Oman needs time to craft new laws with technical support from the ILO, some Democrats argue for changes in Omani laws before the U.S.-Oman FTA implementing legislation is considered by Congress.³⁸

Meanwhile, a few days after the Senate Finance Committee markup hearing, Jordan's trade minister Sharif Zu'bi indicated that the NLC report had incorrectly identified three sweatshops that are not even in Jordan, and that three others had been closed before the report was released in May. In addition, he noted that the Jordanian government had formed nine inspections teams to investigate the entire garment trade in the country, and is working with the International Labor Organization, U.S. labor committees, the USTR, the State Department, and U.S. and Jordanian apparel companies to address the challenges and improve their monitoring system.

Possible Outcomes of a Congressional Vote on the FTA and Potential Consequences

If the proposed FTA is approved, Oman would join four other MEFTA countries with FTAs, and the proposed MEFTA would be one-quarter of the way complete. An agreement with Oman could be a pathway to create private sector jobs for Oman's burgeoning population and a gateway to more openness in the Middle East.

If Congress should not approve the proposed U.S.-Oman FTA, any one of a number of things could happen. On one hand, Oman could just continue trading with the United States as usual. On the other hand, Oman could likely look elsewhere to countries such as China, Russia, or India for support in diversifying beyond the production of oil which could run out in roughly 15-20 years.

In addition, should the proposed U.S.-Oman FTA not be approved, there could be broader implications. For example, Oman has been letting the United States use several military facilities. While many would argue that it would be in Oman's interest to continue to cooperate with the United States military, Oman might be tempted to put further restrictions on the U.S. use of these facilities. Oman might also shrink back from its cooperation on counter-terrorism which is said to have included sharing/providing tips on intelligence about possible Al Quaida suspects operating in the Persian Gulf or Oman itself.

³⁸ *International Trade Daily*. Bilateral Agreements: House Democrats Again Press Oman on Labor Laws Ahead of Free Trade Vote, April 12, 2006; *Washington Trade Daily*. Ways and Means Approves Oman FTA, May 11, 2006; *Congress Daily AM*. Dems Urge Slowdown On Trade Deals to Stress Labor Rights, June 6, 2006; and news release from Representative Charles B. Rangel on May 19, 2006.